# **Employability Quotient Test Report (EMP Q)**

Name	ABCD
Test ID	EMQ00317000155
Age	20
Gender	Male
Email ID	
Test Date	26/07/2017

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### 1. About the Assessment & Usage:

Employment and Employability are staring at each other with mutual skeptism. Employers with their increased concern on the quality of people demand them to come to work as 'plug and play'. No more inflating training cost.

To assuage this we have deftly crafted an assessment tool with multiple usages by its skillful artisans endowed with passion & acumen in this domain. Primarily this can be used by anyone who likes to 'check' his/her present and future Employability Skills. The secondary usages are:

- 1) An integrated / inclusive understanding of Personality & Aptitude
- 2) Awareness of 'Who I am? and 'Where I am?'
- 3) Interpret the report to realise the suitability in the market
- 4) Access the relevant training needs to improve further to become competitive in the Industry
- 5) Reduce the risk of losing jobs by proper guidance

# 2. Employability Skills Matter:

ASK (Attitude, Skill & Knowledge) is interdependent in nature in shaping a person holistically to become employable to deployable. One influences the other and so on. However, to become aware, focus and develop one must know what are his / her strengths and Areas for Improvement-specifically. Hence, our assessment individually measures the following Skills and categorizes them in an orderly / easy manner.

The order for Employability Skills Matter will be as follows:

- 1) Cognitive Skill
- 2) Functional Skill
- 3) People's Skill
- 4) Introvert / Extravert

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### 3. Interpretation of the scores and Report:

#### **COGNITIVE SKILLS**

Cognitive skills generally refer to the abilities to gain meaning and knowledge from experience and information. Cognition is more than just learning information, it's the ability to think about new information, process and speak about it and apply it to other, previously acquired information.

### **Reasoning Aptitude**

Low use of reason to form conclusions, inferences and judgment- May take time to decode underlying patterns in problems

High use of reason to form conclusions, inferences and judgement - Can quickly decode underlying patterns in problems

· Reasoning Aptitude is fairly good.

### **Analytical Style**

Subjective thinker - Emotion oriented

Objective thinker/Im personal -Logical thinker-Always look for cause & effect

Fairly good cognitive ability. Objective thinker - Logic oriented approach in analyzing situations. More
comfortable with step by step analytical work. Collect data about the situation and analyze them
objectively. Need to reflect internally and think things through quietly. Understand theory best through
practical application.

# **Verbal Aptitude**

Low proficiency in English vocabulary & comprehension

High proficiency in English vocabulary & comprehension

• Your overall English language proficiency is on the lower side. As you may already be knowing, this is a very important factor for enhancing your job prospects.

# **Numerical Aptitude**

Low abilit y to wield numerical operations rapidly & accurately

High ability to wield numerical operations rapidly & accurately

· Numerical Aptitude is average.

# **Mechanical Aptitude**

Low awareness of the basic principles underlying machines, tools, electrical & automotive operations

High awareness of the basic principles underlying machines, tools, electrical & automotive operations

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· Mechanical Aptitude is average.

# **Creative/Spatial Aptitude**

Inclined to see things in single perspective-Resist to travel in\_\_\_unknown path

Ability to construct mental models of visual description - Think from different perspectives-Willing to travel in unknown path

· Low Spatial/Creative aptitude.

### **Problem Solving**

Influenced by emotions in handling issues, more comfortable in following precedents and previous experiences, Postpone and avoid conflicting situations

Critically analyze problems,Look at nnovative solutions, Strategist

Structured and goal-oriented approach to problem solving. Analyze cause and effect. In solving
problems would be more inclined to follow precedents and/or tried and tested methods. More
comfortable with conventional methods and applying past experiences to problem solving. Like to
consider all the facts, details and practicalities related to the problem situation. Inclined to look at
issues objectively and come up with logical solutions. While exploring options, like to keep the end
goal in mind.

### **FUNCTIONAL SKILLS**

Functional Skills are the essential skills needed for a person to participate in life, learning and work. Functional skills are core elements that provide an individual with essential knowledge, skills and understanding that will enable them to operate confidently, effectively and independently in life and at work.

### Communication

More inhibited-Less expressive and comfortable with individual than a group- May not be very specific

More expressive- Shar e things openly, comfortable with large group interaction-objective - S pecific and task focused in communication

May not be too comfortable with social niceties.Logical, direct and speak to the point.May tend to be
more task focused in communication.Give the facts in a logical order.Prefer to give and take
instructions in clear, stepwise fashion.Prefer to communicate in writing.Highly focused in
communicating and generally very transparent. Logical, direct and speak to the point.When confident
and in areas of proven experience and in leadership roles can be vocal and expressive.

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### **Cost Consciousness**

Low cost consciousness, Impulsive, Not bound by rules

Systematically keep track of and record details, Assess risks and returns on expenditure, Adhere to organizational goals

Generally keep in mind and consider the current reality of the situation while estimating costs. Also
look at the end objective. Analyze the risk involved. Make a detailed breakdown of the costs. Take
calculated risks and monitor the expenditure systematically to keep it under control. Keep track of and
record details of expenditure.

### **Eye for Details**

More focused on the concepts, Tend to look at the larger picture, Can often miss out the details Methodical-Structured and organized-Observant and attentive, Good eye for details

 Observant. Good eye for details.Prefer to work in a structured environment where there are clear rules and procedures.Methodical.Will tend to look at the fine print in a contract.

### **Planning/Organizing/Time Management**

Poor planning and uncomfortable with structure. Prefer to keep things open.

Well Planned, structured, logical and no last minute work.

Like to have a planned, organised approach to life, and prefer to have things decided.

# **Project Completion**

Tend to keep things open-Specialist in particular field-Less task oriented Task oriented-Can manage resources eff ectivel y- Good in planning & organizing- Rounded personality

# **Decision Making**

Indecisive- Use of less cognitive processes-Postponing decisions

Decisive-Use logic to reach decisions-Think, evaluate and choose the best course of action

Decisive.Decide analytically by examining facts and data at hand.Impersonal in taking decisions.May
be more result focused and overlook others feelings in the decision making process.Tend to base
decisions on past experience.Committed to the decision made.

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#### **Result Orientation**

People focused-Process oriented-Tend to keep things open - Un comfortable in meeting deadlines Pursues with energy-Focus on task and its completion-Meets deadlines-Pragmatic

Goal focussed.Like to have a clear strategy to achieve results.

#### PEOPLE SKILLS

A set of skills enabling a person to get along with others to communicate ideas effectively, to understand self & others to resolve emotional & work conflicts to achieve business objectives with optimum relatedness.

#### **Assertiveness**

Non Assertive (Either submissive or Aggressive)

S t a n d fo r one 's v i e w an d expression without hurting other's right / feeling

· Assertive.

### **Team Work**

Prefers to be individualistic and prefers to hold information within - Competitive

Prefers to be collaborative- Willing to share information and work with others-Interdependent

# **Inter Personal Relationship**

Introvert- Independent- Formal & reserved -Non-consultative - Shows interest in his / her own work

Extravert - Enjoy working with others Consultative - Has Concern-for others

• Can be very shy when meeting new people, but free and confident around known people. Not comfortable in sharing emotions.

# **Emotional Management**

Anxious & Prone to panic -Use right brain excessively - Uncomfortable with criticism - Non-assertive

Calm and pragmatic- Use both brain effectively-Withstand minor stresses without getting upset-Assertive

• Tend to use both right and left brain in a balanced manner which can help in handling ones emotions adequately well. Can stay cool and calm and objective in situations when others are upset.

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# Stress /Coping Skills

Low tolerance level of the stress-Poor handling crisis situation-Poor coping up with unexpected demands

Tolerate the stress-Handling crisis well- Cope up with unexpected demands well

• Tolerant of stress. Disorderly situations and constantly changing rules maybe stressful foryou. New and ambiguous situations can be stressful for you.

### INTROVERT / EXTRAVERT

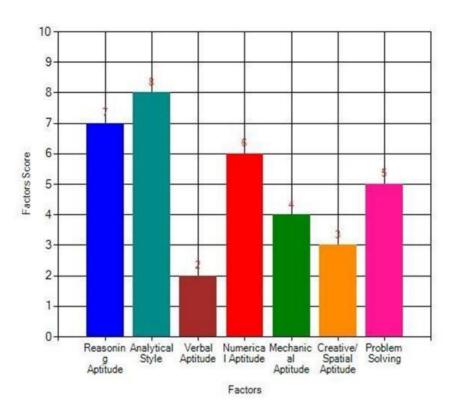
#### Introvert/Extravert

Draws energy from within-Spends more time with self-Reserved and less outspoken -Prefers to work alone- Values depth over breadth Draws energy from outside - O utgoing and less inhibited-Outspoken- pref er s to be with people-Values breadth over depth

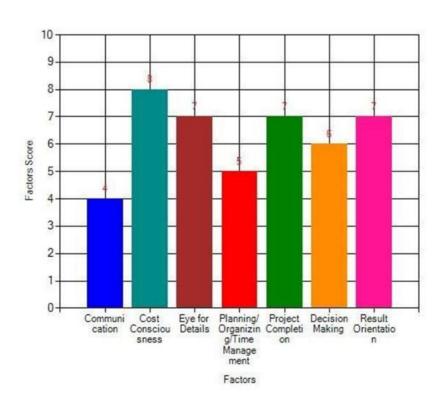
Has both qualities of Introvert & extravert(Ambivert) and can bounce between the two. Can enjoy
solitude but are not quite as extreme as a complete introvert. Can also enjoy social settings though
not as extreme as high extravert. Generally flexible and rise up to the occasions.

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### **COGNITIVE SKILLS**

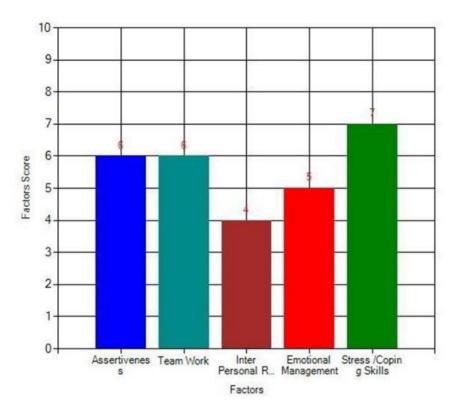


# **FUNCTIONAL SKILLS**



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### **PEOPLE SKILLS**



#### **Potential Problem Areas**

- · Low at risk taking. Will carefully check the waters before putting your feet in.
- · Not very expressive.
- · Not likely to give enough praise or appreciation.
- · Not naturally in tune with what others are feeling .
- · Unwillingness to focus on future needs at the same time as present ones.
- May be overly cautious, especially when rules and procedures are not clear.
- May be too task focused, giving less importance to personal relationships. This may make you seem purposive to others.

# **Tips for Personal Growth**

- · Learn to articulate your feelings outwardly and express them
- · Try to get in touch with people's feelings.
- · Stay well connected to friends.
- Remember to learn from the conflict situations in your life.
- · Allow others to do things their own way or they will walk out of your life.
- · Past a certain point, repetition does not count as experience.
- · Work on developing your interpersonal communication skills

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# 4. Areas For Training:

#### -ADAPTING TO CHANGE:

· Tend not to like change; may be inflexible

#### -BE MORE INNOVATIVE:

- Tend to favor existing rules and traditions rather than innovate. Need to develop out of box thinking skills.
- Avoid being over cautious in your thinking and try to look at issues from different perspectives.
   Change your perspective--change your life

#### -BE SENSITIZED TO OTHERS FEELINGS:

- Not naturally in tune with what others are feeling. Not naturally good at expressing feelings and emotions.
- May criticize others with little awareness of its impact. Must balance criticisms by expressing appreciation.

### -COMMUNICATION STYLE:

- · Have a penchant for debates. Avoid conversations which may end in win-lose situations.
- · Tend to have difficulty expressing your feelings. Try to articulate your feelings in words.
- · Make it a rule to mention what is well done, not merely what needs correcting.

#### -DECISION MAKING:

May tend to make decisions too quickly without considering all sides, including the human factors.
 Once you make a decision, you can be quite rigid and unwilling to reconsider it. May stick to first decision rather than seek other possibilities that might solve the problem.

#### -EMOTIONAL MANAGEMENT:

 Not comfortable expressing your feelings. You expect your actions to speak for themselves to your loved ones. This may not be enough for some. Be aware of other's emotional needs, and express your genuine love and respect for them in terms that are real to YOU.

#### -GOAL SETTING:

· May have a tendency to overlook long-range planning.

#### -GROUP DISCUSSION:

You need warm up time before you can collect your thoughts and express your ideas. More over in a
new crowd you are more comfortable in the role of an observer, watching others and then taking the
lead. You need to be aware of this tendency of yours as there is very limited time available in a group
discussion. Attend mock GD sessions and consciously try to gather your thoughts and put it in writing
and put across your points confidently.

#### -GROUP SKILLS:

You are generally more comfortable in one on one interaction than group activities. May particularly
feel inhibited in new groups. It is advisable for you to overcome this handicap by exposing yourself to
group activities now itself and overcome this inhibition before you enter the workplace.

#### -INTER-PERSONAL SKILLS:

- Tend to ignore social niceties and be more task focused in your communication. Tend to give less priority to the emotional aspects of people. May need to be more tuned into people's feelings.
- Tendency to be rigid and inflexible, believing that you are always right. May quickly dismiss input
  from others without really considering it. Learn to work within other people's limitations. Remember
  that every one is here with different gifts to give.
- If you want people to support you, then take time to get to know them and support their uniqueness as individuals.

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- You are generally more critical than appreciative. Learn to offer encouragement and appreciate other people's contributions.
- · May be unaware (and sometimes uncaring) of how you are perceived by others.
- Take time to consider the impact of your approach and ideas on people's feelings.
- · Network and spend time to develop personal relationships for their own sake.

#### -INTERVIEW SKILLS:

You are able to gather your thoughts better and think clearly when you are alone and undisturbed.
 Need time to think things through. This may affect your performance in a front of an interview panel or while making impromptu presentations. The best way to get around this, if for you to plan in detail all the probable type of questions and rehearse it as many times as possible.

### -NUMERICAL APTITUDE:

Your numerical (Quantitative) aptitude score is medium. This will be one of the components of the
initial aptitude tests used by most companies for selection during the placement screening tests. As
such you are advised to undergo special training and practice to enhance your placement prospects.

#### -OTHERS:

- Can carve out hard boundaries in negotiations and thereby eliminate opportunities for "win-win" situations.
- Because you are comfortable with structure, you would tend to impose it on others and be ratherrigid
  in your day to day functioning.

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